## ·U.S. Department of Justice

Washington, DC 20530

OMB No. 1105-0003 Exhibit A

To Registration Statement Under the Foreign Agents Registration Act of 1938, as amended

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

> Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant	2. Registration No.		
Burson-Marsteller	1		
1850 M Street, N.W., Suite 900		24/29 12	
Washington, DC 20036 ame of foreign principal		4. Principal address of foreign principal	
Degussa, A.G.		P.O. Box 110533 Weissfraustrasse	
20,0020, 0		D-6000 Frankfurt 11, GERMANY	
5. Indicate whether your foreign principal is one of the follo	owing type:		
☐ Foreign government			
☐ Foreign political party			
□ Foreign or □ domestic organization: If either, check or	ne of the following:		
☐ Partnership	□ Committee		
	□ Voluntary group	•	
☐ Association	Other (specify)		
☐ Individual—State his nationality			
6. If the foreign principal is a foreign government, state:			
a) Branch or agency represented by the registrant.			
b) Name and title of official with whom registrant deals.			
	92	: 7 - : 2	
7. If the foreign principal is a foreign political party, state:	= = = = = = = = = = = = = = = = = = = =		
a) Principal address	23	1945 PA	
b) Name and title of official with whom registrant deals.			
c) Principal aim	ت <b>ن</b> س	* 2.1	
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- 8. If the foreign principal is not a foreign government or a foreign political party,
  - a) State the nature of the business or activity of this foreign principal

Manufacturers of chemicals, pharmaceuticals, industrial equipment and other products.

O	Owned by a foreign government, foreign political party, or other foreign principal		
	Directed by a foreign government, foreign political party, or other foreign principal	'es □	No
	Controlled by a foreign government, foreign political party, or other foreign principal Y	'es □	No
	Financed by a foreign government, foreign political party, or other foreign principal	'es □	No
	Subsidized in whole by a foreign government, foreign political party, or other foreign principal	Yes □	No
	Subsidized in part by a foreign government, foreign political party, or other foreign principal	'es □	No

Degussa A.G. is a publicly owned and traded corporation run by a board of directors and management.

Date of Exhibit A

Name and Title
J. Gordon Stephens
Senior Vice President

Signature

ATR.

<sup>10.</sup> If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

## U.S. Department of Justice Washington, DC 20530

Exhibit B To Registration Statement Under the Foreign Agents Registration Act of 1938, as amended

Approval Expires Nov. 30, 1993

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement, Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(e) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

> Name of Registrant Burson-Marsteller

Name of Foreign Principal Degussa A.G.

## Check Appropriate Boxes:

- 1€! The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2.[] There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3.17 The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Burson-Marsteller will provide client with counseling and public affairs support regarding trade and other public affairs issues, government relations issues. These activities may include formulating public relations plans, preparing news releases, public announcements, background material and information for articles/stories in media. It also includes counseling and representing the client with regard to various publics.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Burson-Marsteller will monitor local, national and trade media and report stories of interest to client. The agency will also consult with company officials and advisors to determine an appropriate company response. The agency will also monitor public activities of the Congress and executive branch and report to client. If necessary, the agency will represent views of the client to appropriate officials or accompany beguess officials when they meet with government officials.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes □ No □

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

In the event the company wishes to express its views in regard to an issue associated with the administration and/or oversight of trade activities, those activities would fall within the definition of political activities contained in the act. The primary means to accomplish this purpose would be in the form of personal visits to the appropriate officials. The activities may be supported by providing information to journalists, employees, customers, and other interested parties.

Date of Exhibit B

J. Gordon Stephens Senior Vice President Signature

Political activity as defined in Section I(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging fleerein believes will, or which he intends to, prevail upon, indectrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.